RADIO ADVERTISING RATE BOOK



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Advertising Rates

Whatever your target audience, we have the right station to suit your advertising budget. With our station mix, you can create a greater impact on your audience!

| Timebelt | Morning (6am - 9.59am) | Lunch (10am - 1.59pm) | Day (2pm - 4.59pm) | Evening (5pm - 8.59pm) | Night (9pm - 11.59pm) | Midnight (12am - 5.59am) | |
|--------------|---------------------------|--------------------------|-----------------------|---------------------------|--------------------------|-----------------------------|--|
| CNA938 | \$290 | \$160 | \$150 | \$240 | \$60 | N.A. | |
| 987 | \$250 | \$200 | \$200 | \$300 (5pm - 7.59pm) | \$300 (8pm - 11.59pm) | m) \$50 | |
| CLASS 95 | \$700 (6am - 10.59am) | \$420 (11am - 1.59pm) | \$340 | \$580 | \$180 | \$50 | |
| GOLD 905 | \$300 | \$150 | \$140 | \$260 | \$100 | \$50 | |
| Symphony 924 | \$100 | \$100 | \$100 | \$100 | \$100 | \$50 | |
| CAPITAL 958 | \$330 | \$320 | \$250 | \$300 | \$70 | \$50 | |
| LOVE 972 | \$450 | \$370 | \$250 | \$360 | \$250 | \$50 | |
| YES 933 | \$450 | \$370 | \$250 | \$360 | \$250 | \$50 | |
| Ria 89.7FM | \$90 | \$100 | \$80 | \$80 | \$60 | \$50 | |
| Warna 94.2FM | \$160 | \$200 | \$140 | \$150 | \$70 | \$50 | |
| Oli 96.8FM | \$160 | \$170 | \$110 | \$110 | \$60 | \$50 | |

Note:

- 1) Other rates are: 45sec at 1.3 x 30sec rates, 60sec at 1.5 x 30sec rates, 90sec at 2.4 x 30sec rates, 120sec at 3.0 x 30sec rates.
- 2) Commercials of duration other than those above will be charged at the next higher level.
- Preferred spots in specific commercial breaks/positions are available at a loading of 1.5x.
- For CNA938 and CAPITAL 958, all commercials in the break before the news will carry a loading of 1.5x. All commercials inside the news will also carry a loading of 1.5x.
- All 'live' scripts* will be charged at 1.8x loading and will be placed in the first or last position in the commercial break.
- 6) CNA938, 987, CLASS 95, GOLD 905, CAPITAL 958, LOVE 972 and YES 933 will carry a loading of 20% on all timebelts except the
 - midnight timebelt for the following periods:
 4 weeks before, up to the first day of, Chinese Lunar

(example: If the first day of Chinese Lunar New Year falls on 1 February, 20% loading is applicable from 4 January to 1 February)

Note:

Rates:

All rates are calculated based on per 30sec commercials.

*'Live' scripts are not available on CNA938.

- 1 week before, up to actual day of, National Day on 9 August (example: National Day falls on 9 August, 20% loading is applicable from 2 to 9 August)
- 1 November to 31 December
- 7) Ria 89.7FM and Warna 94.2FM, will carry a loading of 20% on all timebelts except the midnight timebelt for the following period:
 - 4 weeks before, up to actual day of, Hari Raya Puasa (example: If Hari Raya Puasa falls on 2 May, 20% loading is applicable from 4 April to 2 May)
- 8) Oli 96.8FM
 - will carry a loading of 20% on all timebelts except the midnight timebelt for the following period:
 - 4 weeks before, up to actual day of, Deepavali (example: If Deepavali falls on 24 October, 20% loading is applicable from 26 September to 24 October)
- 9) 30sec commercials with tag-ons will be charged at 2.5x and will be scheduled at the first or last position in the first commercial break. The tag-ons shall not be more than 15sec and will be read 'live' on-air. Only one of such is available per hour.

Discount Plan

TOTAL AUDIENCE PLAN (TAP)

Advertisers can enjoy a discount when they purchase spots spread equally across multiple time belts on any station. Use this incentive to stretch your advertising dollars and maximise Reach & Frequency with TAP!

For spots spread equally across:

- 4 time belts on same day, enjoy 8% off rates
- 5 time belts on same day, enjoy 12% off rates

FULL WEEK PLAN (FWP)

Advertisers can enjoy 15% off when they purchase 35 x 30sec spots spread equally across 5 time belts from Monday to Sunday.

| Morning | 1 Spot |
|---------|--------|
| Lunch | 1 Spot |
| Day | 1 Spot |
| Evening | 1 Spot |
| Night | 1 Spot |

Refer to the Advertising Rates on page 1 for the various timebelts.

Note:

- Expenditure after TAP and FWP can be credited towards the Master Contract commitment.
- The above TAP and FWP cannot be used in combination with each other.

CROSS LANGUAGE STATION BUYS

Advertisers can enjoy 8% off rates for:

- 1) 3 or more Cross-Language Station Buys. For example, 987, YES 933 and Ria 89.7FM.
- 2) 2 Cross-Language Station buys for
 - CNA938 and CAPITAL 958
 - Any station and Symphony 924

To qualify for the above discounts, identical schedules are to run on the 2 or 3 stations.

'Live' Broadcast, Mobile Studio & On-Site Remote

Spice up your event, draw crowds to your roadshow and create buzz for your promotion with Mediacorp radio's event packages. Take advantage of radio's strength to move your target audience with:

• 'Live' Broadcast: This package brings your event to life over the airwaves for 2 hours. Let the audience experience the buzz

and exhilaration of your event just by listening to our 'live' broadcast on your preferred radio station(s).

• Mobile Studio : This package brings radio to your events. Our radio deejay(s) can interact with consumers to promote

your products and make your events more vibrant and exciting.

• On-Site Remote: This package helps drive traffic to your event. With our deejay(s) providing 'live' event reports peppered

with exciting details of your product, roadshow or exhibition, listeners will be attracted to participate.

ENTITLEMENTS

| Туре | 'Live' Broadcast | Mobile Studio | On-Site Remote |
|---|---|---|--|
| Pre-recorded Trailers | 32 x 30 sec pre-recorded trailers on your selected Mediacorp radio station (8 per day x 4 days, inclusive of event day) | 32 x 30 sec pre-recorded trailers on your selected Mediacorp radio station (8 per day x 4 days, inclusive of event day) | 32 x 30 sec pre-recorded trailers on your selected Mediacorp radio station (8 per day x 4 days, inclusive of event day) |
| On-air Entitlements during the event | 10 x 120 sec 'live' feed from Mediacorp radio deejay(s) on-site during the 2-hour 'live' broadcast | 6 x 60 sec 'live' roving reports during the 2-hour period on your selected Mediacorp radio station | 6 x 60 sec 'live' roving reports during the 2-hour period on your selected Mediacorp radio station |
| On-site Activites | 2 product-based games during the 2-hour event 2 Mediacorp radio deejays to host the 2-hour event | 2 product-based games during the 2-hour event 2 Mediacorp radio deejays to host the 2-hour event 6 on-site announcements during the 2-hour event | 1 Mediacorp radio deejay to host the 2-hour 'live' roving report |
| Commercial Spots | 50 x 30 sec commercial spots to be used across any timebelt on your selected Mediacorp radio station | • 987/ CLASS 95/ GOLD 905/ CAPITAL 958/ LOVE 972/ YES 933: 40 x 30 sec commercial spots across any timebelt on your selected Mediacorp radio station • Ria 89.7FM/ Warna 94.2FM/ Oli 96.8FM: 50 x 30 sec commercial spots across any timebelt on your selected Mediacorp radio station | 987/ CLASS 95/ GOLD 905/ CAPITAL 958/ LOVE 972/ YES 933: 40 x 30 sec commercial spots across any timebelt on your selected Mediacorp radio station Ria 89.7FM/ Warna 94.2FM/ Oli 96.8FM: 50 x 30 sec commercial spots across any timebelt on your selected Mediacorp radio station |
| Others | Advertiser is required to provide: A minimum space of 5m x 5m on-site for the station set-up Engineering assistance on-site and phone line connection Sufficient sampling merchandise to last at least 1.5 hours All necessary logistics such as permit application and manpower to distribute the products for the event Venue rental fee for landlord, where applicable Talent fee of \$600 per additional deejay for 2 hours | Advertiser is required to provide: • A minimum space of 5m x 5m on-site for the station set-up • Sufficient sampling merchandise to last at least 1.5 hours • All necessary logistics such as permit application and manpower to distribute the products for the event • Venue rental fee for landlord, where applicable • Talent fee of \$300 per additional deejay for 2 hours | • NA |

'Live' Broadcast, Mobile Studio & On-Site Remote

INVESTMENT

| Stations | 'Live' Broadcast | | | Mobile Studio | | | On-Site Remote | | | | |
|--------------|---|-----------------------------------|--|---|--------------------|-----------------------------------|--|-----------------------------------|--------------------|-----------------------------------|--|
| | Airtime Investment | No. of 30-sec Commercial Spots | Other Costs - Talent Fees* (2 Deejays) (Standard) | Other Costs - Engineering + Producer Fees | Airtime Investment | No. of 30-sec Commercial Spots | Other Costs - Talent Fees* (2 Deejays) (Standard) | Other Costs - Engineering Fees | Airtime Investment | No. of 30-sec Commercial Spots | Other Costs - Talent Fees (1 Deejay) (Standard) |
| 987 | \$21,000 | 50 | \$1,600 | \$2,000 + \$300 | \$15,300 | 40 | \$1,000 | \$1,200 | \$13,000 | 40 | \$150 |
| CLASS 95 | \$46,000 | 50 | \$1,600 | \$2,000 + \$300 | \$37,500 | 40 | \$1,000 | \$1,200 | \$32,000 | 40 | \$150 |
| GOLD 905 | \$21,800 | 50 | \$1,600 | \$2,000 + \$300 | \$18,000 | 40 | \$1,000 | \$1,200 | \$15,200 | 40 | \$150 |
| Symphony 924 | Please call your Account Manager for rates. | | | | | | | | | | |
| CAPITAL 958 | \$25,600 | 50 | \$1,600 | \$2,000 + \$300 | \$21,300 | 40 | \$1,000 | \$1,200 | \$17,500 | 40 | \$150 |
| LOVE 972 | \$26,800 | 50 | \$1,600 | \$2,000 + \$300 | \$22,300 | 40 | \$1,000 | \$1,200 | \$18,200 | 40 | \$150 |
| YES 933 | \$26,800 | 50 | \$1,600 | \$2,000 + \$300 | \$22,300 | 40 | \$1,000 | \$1,200 | \$18,200 | 40 | \$150 |
| Ria 89.7FM | \$ 8,400 | 50 | \$1,600 | \$2,000 + \$300 | \$ 7,300 | 50 | \$1,000 | \$1,200 | \$ 6,200 | 50 | \$150 |
| Warna 94.2FM | \$13,200 | 50 | \$1,600 | \$2,000 + \$300 | \$11,200 | 50 | \$1,000 | \$1,200 | \$ 9,300 | 50 | \$150 |
| Oli 96.8FM | \$10,400 | 50 | \$1,600 | \$2,000 + \$300 | \$ 9,100 | 50 | \$1,000 | \$1,200 | \$ 7,700 | 50 | \$150 |

^{*}New rates take effect from 1 November 2022

Note:

'Live' Broadcast, Mobile Studio & On-Site Remote

TERMS & CONDITIONS FOR 'LIVE' BROADCAST, MOBILE STUDIO AND ON-SITE REMOTE

- CNA938, 987, CLASS 95, GOLD 905, CAPITAL 958, LOVE 972 and YES 933,
 - will carry a loading of 20% on all timebelts except the midnight timebelt for the following periods:
 - 4 weeks before, up to the first day of, Chinese Lunar New Year
 - 1 week before, up to actual day of, National Day on 9 August
 - 1 November to 31 December
- Ria 89.7FM and Warna 94.2FM, will carry a loading of 20% on all timebelts except the midnight timebelt for the following period:
 - 4 weeks before, up to actual day of, Hari Raya Puasa
- Oli 96.8FM, will carry a loading of 20% on all timebelts except the midnight timebelt for the following period:
 - 4 weeks before, up to actual day of, Deepavali
- Booking for 'Live' Broadcast and Mobile Studio is subject to the approval of your selected Mediacorp radio station and availability of equipment
- All commercial entitlements are to be utilized within a month after the 'Live' Broadcast, Mobile Studio and/or On-Site Remote are conducted
- Booking for 'Live' Broadcast, Mobile Studio and On-Site Remote packages must be made at least 10 working days before the event
- Package investment, except other costs, can be credited towards Master Contract fulfillment

- Package prices are not eligible for any other discount or Master Contract benefits other than the Early Bird Incentive Discount
- Package prices are subject to change, at the discretion of Mediacorp Pte Ltd
- Package prices do not include commercial production cost
- Request for audio recording of the 'Live' Broadcast must be made 3 days in advance and is subject to additional charges
- The trailers scripted by the selected Mediacorp radio station will contain general details about the event and at Mediacorp's discretion
- Other costs talent fees, producer fees and engineering fees shall not be eligible for any discount and no agency commission is payable. Additional or special request for deejays will be charged accordingly and is based on deejays' availability
- The above rates are applicable for standard deejays only. Please check with your Account Manager for a list of premium deejays and their rates.
- Translation fee applies if the pointers and/or scripts are not provided in the station's broadcast language.
- Package prices are in Singapore Dollars and are subject to the prevailing GST

Note:

Submission Deadlines, Technical Specifications & IMDA Advertising Code

BOOKING DEADLINES

NORMAL DAY SUBMISSION

| Day of Broadcast | Deadline (Client to Ad Admin) | | |
|------------------|----------------------------------|------|--|
| Monday | Thursday | 10am | |
| Tuesday | Friday | 10am | |
| Wednesday | Monday | 10am | |
| Thursday | Tuesday | 10am | |
| Friday | Wednesday | 10am | |
| Saturday | Wednesday | 10am | |
| Sunday | Thursday | 10am | |

EARLY SUBMISSION DUE TO PUBLIC HOLIDAY

| Public Holiday Falls On | Day of Broadcast | Deadlin (Client to Ad | * |
|----------------------------|---------------------|--------------------------|------|
| Monday | Wednesday | Thursday | 10am |
| Tuesday | Thursday | Friday | 10am |
| Wednesday | Friday | Monday | 10am |
| Wednesday | Saturday | Monday | 10am |
| Thursday | Sunday | Tuesday | 10am |
| Thursday | Monday | Tuesday | 10am |
| Friday | Tuesday | Wednesday | 10am |

COPY DEADLINES

Production scripts for vetting must reach Mediacorp, two working days prior to production. 'Live' scripts for vetting must reach Mediacorp Creative Services Division no later than noon, two working days prior to airtime. The specified lead-time excludes Saturdays, Sundays and Public Holidays.

MATERIAL SUBMISSION DEADLINES

Commercials must be submitted to Mediacorp no later than noon, two working days prior to airtime. The specified lead-time excludes Saturdays, Sundays and Public Holidays.

DISPOSAL OF MATERIALS

All materials will be disposed after 6 months.

TECHNICAL SPECIFICATIONS

Aural Assessment

The recorded material should be:

- · Distortion and Noise free
- In-phase (mono compatibility) and of Broadcast Quality

DIGITAL FORMAT

Audio Loudness: -14LUFS allowable tolerance of ±2 LU

Audio True Peak: Not exceeding -2 dBTP

Format file type: wav

Codec: Integer (Little Endian) PCM Channels: Stereo (Interleaved)

Sample Rate : 48 kHz Bit Depth : 16 bits

Identification

The wav file should be labeled with Client-Product-Version-Language eq. Mediacorp-HRBRANDING-Ver1-E

- E for EnglishC for Chinese
- M for Malay
- T for Tamil

Label stating Advertising Agency, Client and Product, Language and Length of commercial. (on a Cue sheet)

Important Note:

INFOCOMM MEDIA DEVELOPMENT AUTHORITY ADVERTISING CODE

Television And Radio Advertising And Sponsorship Code

Please refer to IMDA website for the full Code.

MEDIACORP ADVERTISING ENQUIRIES (+65) 6333 9888 mae@mediacorp.com.sg

